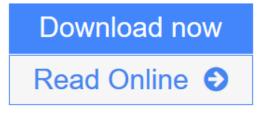


The Partnering Intelligence Fieldbook: Tools and Techniques for Building Strong Alliances for Your Business

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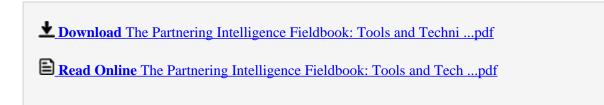
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Full of tools, techniques, and skill-building exercises for increasing partnering intelligence, this step-by-step field book leads practitioners through the powerful stages of partnership and relationship development in a process that's been used to develop hundreds of successful partnerships in corporations.



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